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Bird's eye view

The green side of sheet metal fabrication

Dear Customers,

At the outset, I express my deep gratitude to our customers and associates, on my joining as Country Manager for Fab Tech Division.

To promote the green side of sheet metal fabrication, we are offering energy saving products powered by the latest in technology from Finn Power, Finland, and Prima, Italy. On offer are Servo Electric Turret Punching Press, Servo Electric Press Brakes, Automatic Bending, 3-axes & 5-axes Laser Cutting, Integrating Punching and Laser Cutting Cells and Integrating Punching and Shearing Cells. Servo Electric Turret Presses minimize need for connected power and power consumption by about one third against equivalent hydraulic turret presses. Also in our portfolio are cost effective solutions from Yawei, China, for turret punching press and press brakes. The turrets in these machines are sourced from Nisshinbo, Japan, to ensure the best performance to price inverse ratio, making them ideal for upcoming entrepreneurs for whom cost saved per punching is an earning. To comply with other requirements in sheet metal fabrication, we also have a complete range in plate bending machines from

Akyapak, Turkey, and automatic tube bending machines from CSM, China. Also available are CNC Plasma / Flame cutting machines specialized for Auto Beveling from AMG, Taiwan. Our crimping machine from Finn Power is rated the world's best in performance and assures absolutely zero breakdowns. Our market share in Finn Power crimping machines in India is above 50 % (not considering low priced local manufactured machines).

In our continual striving to raise customer satisfaction levels higher, we have recently increased standards of our service support at our branches in Delhi, Bangalore, Chennai, Coimbatore, Mumbai, Pune, Gurgaon and Ludhiana. As it is our existing nationwide network in India with engineers trained by global principals and backed by 25 years of market experience and application expertise, makes esteemed customers repeatedly choose us as partners in business growth.

With best regards,

Yours sincerely,

Venu Dabeer

vd@electronicaHITECH.com





Bird's eye view

MTT Division looking ahead at more growth

Dear Patrons,

Welcome to this edition of Communiqué. I am taking this opportunity to introduce myself as Country Manager - Metal Cutting Business (MTT Division) and have assumed office recently.

As you may know, we have very ambitious plans for the Metal Cutting Division and are determined to take the company to a very high level of professional acceptance. Towards this, I intend leveraging my experience of over 18 years in capital goods and knowledge gained from my travels across many countries around the world.

As far as the Metal Cutting Division is concerned, we represent many world renowned machine tool brands like Brother, Breton, Doosan, Honor, Fermat, Hartford, Proth, Quickjet etc. and are also about to add some more reputed brands in our portfolio.

To support the ongoing boom in Indian industry, we have taken the initiative to stock some of the faster selling machine models in advance, and are also going to introduce some of the best selling models of reputed machine tool manufacturers ahead of IMTEX 2011.

As part of our ongoing customer satisfaction programme, we have completed a first level contact with 2000 of our esteemed customers recently. The results and feedback have been very

encouraging, and we will continue our endeavours to surpass expectations of our valued customers in the future.

Among all the happenings, one thing remains unchanged i.e. our commitment towards delivering value for money and providing satisfactory services to our customers by continuously introducing more innovative products and services.

With IMTEX 2011 round the corner, we are gearing up for the big show and plan to showcase some best-in-class products from all over the world. We have also started order booking for these machines slated to be displayed at IMTEX 2011. The machines will be offered on first come first serve basis and the details of these IMTEX-bound products are available on our website www.electronicahitech.com

I also take this opportunity to wish a very Happy Diwali to you and your family.

With best regards,

Yours sincerely,

Nagesh Gohad

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Milestones

New performer on the block: Horizontal Boring Mills from FERMAT

FERMAT, Czech Republic, manufactures high quality Floor and Table Type Horizontal Boring Mills, with sales and service facilities in many different countries.

Today, one of the leading suppliers of metal working and processing equipment in Europe, their milling machines are perfect answers to the need for high performance, live spindle and precision handwork.

For those who don't know, Electronica HiTech are one of the distributors for Fermat in India. This means access to prompt sales and service support is far easier and faster.



Floor Type Horizontal Boring Mills:

- Spindle Diameter: 130 / 150 / 160 mm
- X-Axis: 1,500 – 28,100 mm (Horizontal Column Travel)
- Y-Axis: 1,700 – 6,000 mm (Vertical Headstock Travel)
- Z-Axis: Up to 1,500 mm (Ram Travel)
- W-Axis: 730 / 1,000 mm (Spindle Travel)
- Positioning Accuracy X, Y, Z, W: ± 0.01 mm
- Repeatable Positioning Accuracy X, Y, Z, W: ± 0.005 mm

Table Type Horizontal Boring Mills:

- Spindle Diameter: 130 / 150 / 160 mm
- X-Axis: 1,500 – 9,000 mm (Horizontal Table Travel)
- Y-Axis: 1,700 – 6,000 mm (Vertical Headstock Travel)
- Z-Axis: 1,200 – 3,900 mm (Column Travel)
- V-Axis: 600 / 900 / 1000 mm (Ram Travel)
- W-Axis: 730 / 1,000 mm (Spindle Travel)
- Positioning Accuracy X, Y, Z, W: ± 0.01 mm
- Repeatable Positioning Accuracy X, Y, Z, W: ± 0.005 mm

Yawei Shearing Machine installed



We notched another significant landmark, when the critical installation of a **Shearing Machine** for one of our clients at Hosur, Tamil Nadu, passed off smoothly. We are sure that this is a pointer to many more installations in the future.
Dimensions: 13mm x 6500mm

Reinforcing market presence

AMTEX 2010



Our stall at Amtex 2010 ready for action



Attending to queries on our show stopper product display



The Electronica HiTech team is all smiles after a successful showing

Upcoming Exhibition



December 9 - 12, 2010
Hitex Exhibition Centre
Hyderabad



The Yawei Turret Punch Press on display

Product update

Jiangsu Yawei Machine Tool Co. Ltd., China

Yawei has been recognized as top brands of China for metal forming machinery, and is globally famous for high quality and high performance technology solutions. It manufactures CNC turret punches, CNC press brakes, CNC shears, and Coil Metal Processing such as Cut to Length lines and slitting lines for many demanding applications. Tried, tested and proven across so many installations around the world, these solutions are now available in India through Electronica HiTech...

CNC Turret Punch Press Machines



- Main components (turret parts, components of index tool, reducer box etc.) are supplied by NISSHINBO, Japan company
- 30 ton hydraulic machines
- Sheet thickness: upto 6.35 mm
- Sheet sizes: 1250 mm x 1250 mm to 1500 mm x 5000 mm
- Models available up to six CNC axes linkages

NC/ CNC Hydraulic Press Brakes



- Capacity: 50 ~ 2500 T
- Width: 2 ~ 13m
- CNC Controller: Delem, Netherlands/ Cybelec, Switzerland
- Streamline design, high speed, high precision, high rigidity CNC sheetmetal press brake

Machines available ex-stock...

	Machine Model	Delivery
1	Akyapak : Profile Bending Machine Model : APK 45	Immediate
2	Yawei : 4 Axis CNC Press Brake (Including Hydraulic Crowning) Model : PBB 110 / 3100	Immediate
3	Finn-power : Crimping Machines Model : 32MS Model : 20MS	Immediate
4	Finn-Power : Hose Cutting Machine Model : CM30	Immediate
5	Hartford : Double Column Machining Center Model : HEP2150G	Immediate
6	Hartford : Double Column Machining Center Model : PRO 2150SG	Immediate
7	Proth : Surface Grinding Machine Model : PSGS 60102	15-Oct 2010
8	Hartford : Vertical Machining Center Model : LG800With Mitsubishi M70A	Oct 2010 End
9	Hartford : Vertical Machining Center Model : LG1000 AP	Oct 2010 End
10	Hartford : Vertical Machining Center Model : LG 1000 With Fanuc OiMD	Jan 2011 End
11	Hartford : Double Column Machining Center Model : PRO 3210	Jan 2011 End
12	Proth : Surface Grinding Machine Model : PSGS 6030AH	Jan 2011 End
13	Brother : Tapping Center Model : R2B	Jan 2011 End

Hurry! Use this info to your advantage, and book your Machines today!

Offer valid till stock last & machines will be allotted on first come first serve basis

Feedback

Want to tell us what you think of these articles, or looking for more details about a particular write-up? Then get in touch with us today.

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We look forward to hearing from you soon.

