

## In this issue:

New beginnings ▶

Milestones ▶

Inauguration of  
new powder  
coating plant ▶

New tie-ups ▶

Feedback ▶



## Bird's eye view Message from the MD

Dear reader,

Welcome to the first issue of Communiqué, our all-new quarterly newsletter.

As you know, we have stepped into our third year of operations. In the initial period we went through the process of articulating our long term vision and getting our act together to align with the vision. Now we have products, people and systems in place.

The **Machine Tool Trading** business continues to be our main focus area, and we continue to make progress in this activity, despite the turbulent times we went through in the last year.

Our foray into **Sheet Metal Fabrication Machine Trading** continues. To our portfolio, we have also added laser cutting and welding machines from world leaders. Whether it is the entry, volume or high performance segments, we can offer the required solution from our vast product range. We have also started a Tender Sale Division to bring more focus to Government and Public Sector segments. **Mr. Sujit Natekar** is the **Director** responsible for the trading business, while **Mr. Madhusudan** is the **Chief Executive**.

The **CNC Sheet Metal Components Manufacturing Business**, started 18 months ago as a job shop, continues to expand with new facilities and new customers. This venture is coming into its own and has some ambitious

plans in the exports market also. **Mr. Rahul Kaskhediker**, who is the **Director** responsible for this business.

After a market study and some development work, we are pleased to step in to our diversification in the **Green Energy area**. We already have some products and projects based on Solar PV and Heating. **Mr. Advait Dharmadhikari**, is the **Director** responsible for this line of business.

**Mrs. Mugdha Kaskhediker** has been appointed **Director** to help bring in more synergy in the **Marketing and HR functions** within group companies in this vertical of the Electronica Group.

You can look forward to hearing more regarding the individual business area plans from respective business heads right here in the coming issues.

After all the changes we have gone through, one thing remains unchanged, our commitment to deliver value for money and to provide satisfactory services to our customers by continuously introducing innovative products and services.

I hope you enjoy reading this first issue of Communiqué, and also take this opportunity to convey my best wishes to all our staff, customers and patrons and their families for the coming festive season. I hope and pray for their continued prosperity and well being in these difficult times.

As I sign off, I would like to leave one thought in passing:

**‘Smooth seas do not make skillful sailors’.**

Happy reading.

Regards,

S. Thyagarajan  
Managing Director  
Electronica HiTech Engineering Pvt. Ltd.

## New beginnings

### Annual Meet 2009

Our annual meet, from 26th to 29th June, at Pune, involved reviews of the past year's performance and unveiling of plans and targets for the coming year. It also saw people being felicitated for outstanding work during the last 12 months.



The Electronic HiTech -  
Hartford, Taiwan team

Performance appreciation  
from the MD



### Prima acquires Finn-Power



Prima Industrie Group, Italy, world leaders in laser machines, have recently acquired Finn-Power, Finland, the acknowledged leaders in turret punch presses and press brakes. Today, Prima is the world's No. 3 manufacturers of laser and sheet metal forming machines.

This spells good news for Indian industry, as Electronic HiTech represents both these principals in India and, as a result of this tie-up, will now be able to offer even more integrated solutions in this field.

## Milestones

### Prima Laser Cutting Machine installed

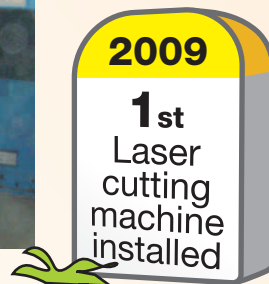
We set up yet another landmark, when the critical installation of a laser cutting machine for one of our clients, passed off smoothly. We are sure that this is a precursor to many more installations in the future.



Platino installation



The Electronica HiTech service team



### Growing partnership with Breton Spa



Electronica HiTech has tied up with Breton Spa, an Italian 5-axes machining centre manufacturing company, to introduce their high speed machining solutions in India. Having supplied several high precision machines used for manufacturing very complex aerospace parts and difficult-to-machine blisk parts the world over, Breton has got an edge in this area of expertise. They are also the pioneers in manufacturing 5-axes machines which can perform milling, turning and grinding operations, all in one set up.

Obviously, as a result of this tie-up, Indian industry will now have easy access to another high technology manufacturing solution through Electronica HiTech.

## Inauguration Of New Powder Coating Facility in our existing CNC sheet Metal Setup

Our new conveyorised powder coating plant, including a 8 tank zinc phosphating henkels chembond line for pre-cleaning, was recently inaugurated at our existing CNC sheet Metal Setup , near Pune.



CNC Sheetmetal fabrication unit

Powder coating is carried out manually using Mitsuba Guns from Japan and Quality is ensured using a World Class Laboratory Set Up for Testing. In addition to the statutory permissions & certification from Pollution Control Board, the Powder Coating Baking oven is LPG fired for giving pollution free environment. For Effluent treatment, a separate E.T.P PLANT is also put in Operation.



Rahul Kaskhediker, Director, inaugurating the powder coating plant



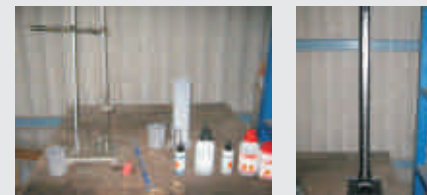
A view of the new conveyorised powder coating plant

### Lab set up for testing of powder coating



Set up of Laboratory Equipments for Testing is the latest addition to the above Facility to cater to the ever increasing requirement of Finished Sheet Metal Components with Powder Coating.

With our experience in exporting manufactured products and importing traded products we are now well placed to export high quality sheet metal components worldwide.



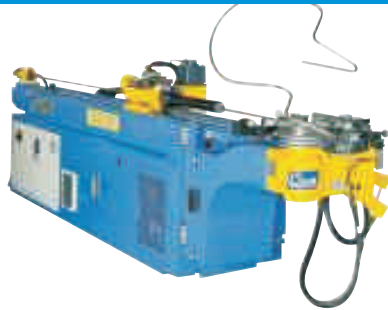
## New tie-ups

For new products & new technology solutions



(Taiwan)

**No. 1 in Taiwan  
in tube bending**



- NC/ CNC Tube Bending Machines.
- Tube/ Bar Cutting Machines.



Asia Machine Group

(Taiwan)

**Largest in Taiwan,  
leading in the world**



- CNC Plasma/ Oxyfuel Plate Cutting Machines.
- CNC Plasma Pipe Cutting Machines.
- Waterjet Cutting Machines.
- CNC High Speed Plate/ Structural Drilling Machines.
- CNC Drum/ Pipe Drilling Machines.
- CNC 4 axes Structural Drilling Machines.



(Japan)

**No. 1 in productivity  
solutions in the world**



- CNC Drill Tap Centres.

## Feedback

**Want to tell us what you think of these articles, or looking for more details about a particular write-up? Then get in touch with us today.**

- ☑ **E-mail:** [hitech@electronicaHITECH.com](mailto:hitech@electronicaHITECH.com)
- ☑ **Mobile:** 9373569711

We look forward to hearing from you soon.